



23 years

⊗ Bălti

**□** 6 500 MDL

### **TOP Skills**

- Process improvement · 8 months
- Customer Service · 8 months
- Competitor research · 8 months
- Sales Development · 8 months
- Revenue generation · 8 months
- Client service · 7 months

#### **Preferences**

- Full-time
- Flexible
- In shifts
- In-house
- Remote

#### **Skills**

- I am a sociable and friendly person
- I know how to find an approach to clients and am always happy to help
- Organization and punctuality are my key qualities

# Datele de contact sunt contra cost. Detalii aici: https://www.rabota.md/ro/prices/cv

# **Sales Manager**

## Work experience

Operator call-center · SRL.AbesWeb · Bălţi

March 2023 - April 2023 · 2 months

receiving incoming calls from clients, consulting clients on the range of goods, placing orders

Skills: Network development, Sales consultation, Client servece, Revenue generation, Competitor research, Process improvement, Sales Development, Customer relations, Customer Service

### Operator call-center · SRL. Extraformam · Bălți

January 2023 - February 2023 · 2 months

receiving incoming calls from clients, consulting clients on the range of goods, placing orders

Skills: Customer relations, Customer service, Sales development, Process improvement, Competitor research, Revenue generation, Client service, Sales consultation, Network development

#### Sales consultant · CerMar Grup Srl · Bălţi

November 2021 - January 2022 · 3 months

I am a sociable and friendly person. I know how to find an approach to clients and am always happy to help.

Organization and punctuality are my key qualities.

Skills: Customer relations, Customer service, Sales development, Process improvement, Competitor research, Revenue generation, Client service, Sales consultation, Network development

#### Sales consultant · Srl.Radorina · Bălti

August 2021 - November 2021 · 4 months

Conducted market research to identify potential customers and their needs

Createed presentations and propsals for prospective clients
Developed relationschips with customers by providing excellent
customer service

Skills: Customer Retention, Customer Service, Sales Development, Process improvement, Competitor research, Revenue Generation, Client Service, Salees Consultaints, NetWork Divelopment

# **Desired industry**

• IT, Tech